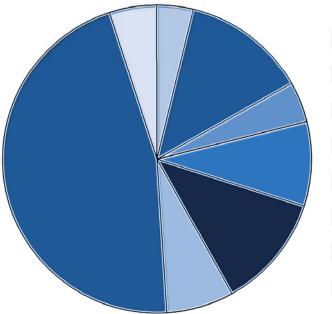


## Sunbelt Midwest's 2012 Business Sales Top Over \$140 Million

- Total number of businesses sold: 91
- Average sale price (small business & middle market transactions) \$1,540,315
- Average sale price (small business transactions): \$277,400
- Total sales transaction volume: \$140,168,675
- Over 1/3 of businesses sold included seller financing
- Quickest sale: 17 days

Types of business sold by percentage



- Auto Service 4%
- Distribution 13%
- Food Service 4%
- Franchise 9%
- Manufacturing 12%
- Retail 7%
- Service 46%
- □ Real Estate 5%